



TAIWAN WAX PRODUCTS CO., LTD

股票代號 1742



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1、FUTURE DEVELOPMENT PRIORITIES AND OPERATIONAL DIRECTIONS

(一)、Waxes：

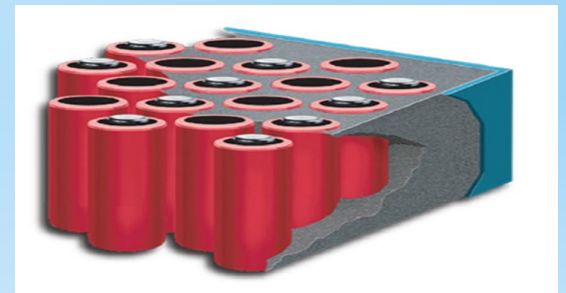
1. Future development priorities：

At present, our company has been jointly developed with universities (Chaoyang University of Science and Technology) and research institutes (Textile Research Institute). “Phase Change Material, PCM” trial。

2. SCOPE OF APPLICATION：

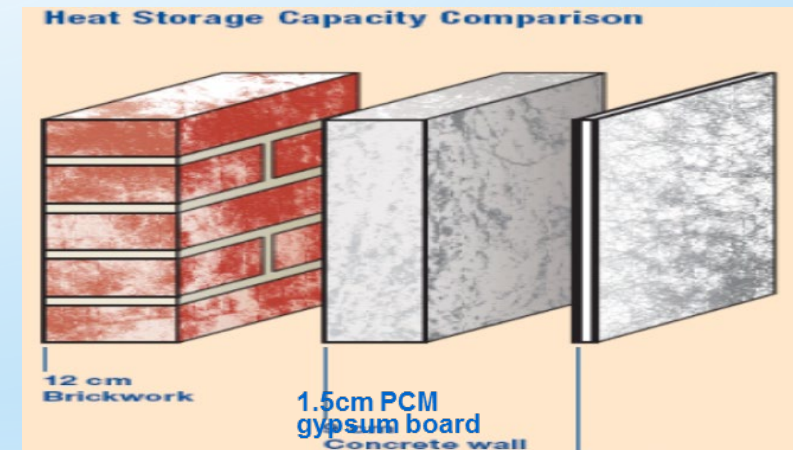
(1) ELECTRIC VEHICLE BATTERY PACKS:

PARAFFIN PHASE CHANGE MATERIAL CAN REGULATE THE TEMPERATURE OF LITHIUM BATTERIES OR ELECTRONIC COMPONENTS, KEEP THE SURFACE TEMPERATURE OF ELECTRONIC COMPONENTS OR LITHIUM BATTERIES WITHIN THE BEST WORKMANSHIP RANGE, IMPROVE THE ABILITY OF BATTERIES TO RESIST THERMAL SHOCK, AND ENSURE THE RELIABILITY AND STABILITY OF ELECTRONIC COMPONENTS.



(2) CONSTRUCTION, COATING INDUSTRY (SUN PROTECTION AND COOLING) :

WITH THE INCREASING REQUIREMENTS OF HUMAN BEINGS FOR THE ENVIRONMENT THEY LIVE IN, THE USE OF ENERGY-CONSUMING EQUIPMENT SUCH AS AIR CONDITIONING HAS RISEN SHARPLY, WHICH NOT ONLY CONSUMES A LOT OF ENERGY, BUT ALSO BRINGS CERTAIN THREATS TO THE ENVIRONMENT; THE PARAFFIN PHASE CHANGE MATERIAL CAN IMPROVE THE THERMAL PERFORMANCE OF THE BUILDING, ABSORB THE SOLAR HEAT DURING THE DAY (INTERIOR WALL, EXTERIOR WALL, ROOF AND GROUND), AND THEN RELEASE THE HEAT TO THE ROOM AT NIGHT TO ACHIEVE THE PURPOSE OF ROOM WARMTH, THEREBY REDUCING THE COLD AND HEAT CONSUMPTION OF THE BUILDING, BRINGING COMFORT TO PEOPLE, AND REDUCING ENERGY CONSUMPTION AND ENVIRONMENTAL POLLUTION.



儲熱效果等於6倍厚水泥牆、8倍厚磚牆

(二). WATER PRODUCES FRESHNESS :

1. EXPAND THE BUSINESS TERRITORY, STRIVE TO OPEN SOURCE AND INCREASE PROFITS ◦
2. STEADY GROWTH IN ORDERS: AS OF THE THIRD QUARTER OF 2024, OUR SALES VOLUME OF AQUATIC PRODUCTS REACHED 4,000 TONS, AND NEXT YEAR IT IS EXPECTED TO SELL 10,000 TONS.
3. ESTABLISHMENT OF AQUATIC PRODUCTS PROCESSING PLANT: OUR COMPANY HAS SET UP A SUBSIDIARY IN SHANGHAI, CHINA TO ENGAGE IN THE SALE OF AQUATIC PRODUCTS, ALTHOUGH THE EXPANSION PLAN HAS BEEN DELAYED DUE TO THE UNCERTAINTY OF THE ECONOMIC ENVIRONMENT AND THE SLOW ECONOMIC RECOVERY, WE ARE STILL LOOKING FOR AREAS WITH LOWER LABOR AND LAND COSTS TO ACQUIRE AND BUILD OUR OWN AQUATIC PRODUCTS PROCESSING PLANTS, SO AS TO IMPROVE THE OVERALL PROFIT AND INCREASE THE STABILITY OF ORDERS; IN ADDITION, WE ALSO COOPERATE WITH THE CUSTOMER'S BUSINESS OUTLETS TO PROVIDE SERVICES NEARBY, AND ESTABLISH LONG-TERM GOOD COOPERATIVE RELATIONS WITH CUSTOMERS TO ENSURE THE STABILITY OF ORDER SOURCES.

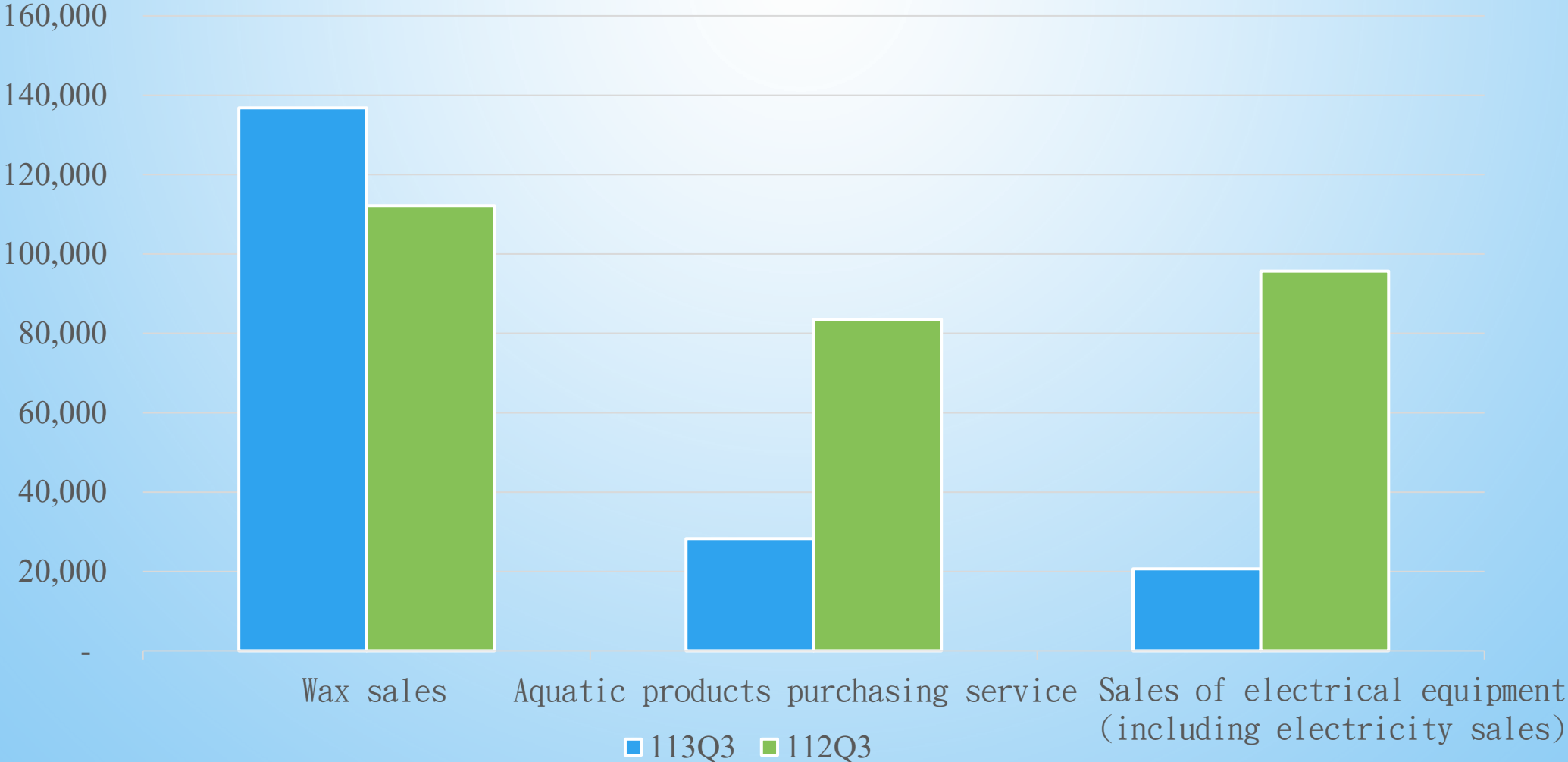
(三)、SOLAR PHOTOVOLTAICS :

1. CONTINUE TO BUILD HIGH-QUALITY SOLAR POWER GENERATION SYSTEMS TO CREATE STABLE INCOME. THE ONE-STOP POWER PLANT PLANNING HAS BEEN DEEPLY AFFIRMED BY CUSTOMERS, AND PRAGMATIC MARKETING HAS ACHIEVED STABLE PROFITS ◦
2. CONVERSION OF GREEN ELECTRICITY: AT PRESENT, THE TOTAL SCALE OF THE GROUP'S WHOLESALE SALES OF TAIPOWER'S POWER FARMS IS ABOUT 5 KILOMETRES, AND DUE TO THE INCREASING DEMAND FOR GREEN ELECTRICITY IN TAIWAN, THE GROUP WILL SWITCH TO GREEN POWER SUPPLY THROUGH GREEN ELECTRICITY SELLERS IN THE FUTURE TO INCREASE POWER GENERATION REVENUE.

113Q3 CONSOLIDATED INCOME STATEMENT

項目	113Q3	%	112Q3	%	成長率
Operating revenue	185,812	100	291,385	100	(36.23)
Operating costs	(140,068)	(75)	(202,334)	(69)	30.77
GROSS PROFIT	45,744	25	89,051	31	(48.63)
Operating expenses	(100,356)	(54)	(70,577)	(25)	(42.19)
Operating profit (loss)	(54,612)	(29)	18,474	6	(395.62)
Non-operating income and expenses	169,796	91	104,177	36	62.99
Net income (loss) before income tax	115,184	62	122,651	42	(6.09)
Income tax expenses	(1,771)	(1)	(95)	-	1764.21
Net income (loss) for the year	113,413	61	122,556	42	(7.46)
EPS	1.22		1.32		

113Q3 REVENUE COMPOSITION



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